

Your 2025 Colorado Home Seller Timeline Checklist

1. Pre-Listing Prep

- ☐ Schedule consultation
- ☐ Home walkthrough
- ☐ Determine updates/repairs
- ☐ Hire contractors/stager
- ☐ Deep clean + declutter
- ☐ Exterior/curb appeal refresh
- ☐ Collect HOA docs + warranties

2. Pricing + Strategy

- ☐ Review CMA
- ☐ Establish pricing strategy
- ☐ Sign listing agreement
- ☐ Select go-live date

3. Marketing Launch

- ☐ Professional photos
- ☐ Video + drone
- ☐ 3D tour/floorplan
- ☐ Property website
- ☐ Coming-Soon campaign
- ☐ Social media marketing
- ☐ Email to buyer agents

4. Showings + Feedback

- ☐ Go live on MLS
- ☐ Allow showings
- ☐ Adjust based on feedback
- ☐ Weekly market updates

5. Under Contract

- ☐ Review offers
- ☐ Negotiate terms
- ☐ Inspection period
- ☐ Appraisal process
- ☐ Respond to objections
- ☐ Title review

6. Closing Prep

- ☐ Final walkthrough
- ☐ Packing schedule
- ☐ Coordinate movers
- ☐ Utility changeover
- ☐ Sign closing docs

7. Post-Closing

- ☐ Receive proceeds
- ☐ Handover keys
- ☐ Forwarding address
- ☐ Stay connected for market updates



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